





Challenge of Automation in Hong Kong





High Capex and Long Payback

- Automation is expensive
- Very long term investment decision
- Automation is not flexible but market is fluid
- Big investment decision as solution is not scalable







Changes in Landscape

- E-commerce drives up Service Level
- Labour shortage and rising labour costs
- Rental increases spurring needs to optimise space usage
- Under certain circumstances automation is only way to match customer demands, with flexibility and scalability
- Technology can payback in months
- Can optimise space to save rental



About Us

- Founded in 1992 and headquartered in Hong Kong
- A leading provider of warehousing and logistics infrastructure
- Business Footprints in Beijing, Shanghai, Guangzhou,
 Shenzhen and Singapore
- Focuses on industrial and logistics sectors
- Diverse portfolio spanning across multiple industries, including engineering construction, logistics technology and investment & real estate



BPS Global at a Glance

Core Business



Engineering Construction



New Alterations Fitting Design Building Project
Build & Additions Out & Build Services Management



Logistics Technology



Solution Design & Consultancy



Logistics Automation



Project Execution & Maintenance



Investment & Real Estate



Investment Management



Investment & Development

Real Estate Agency



Space Optimisation

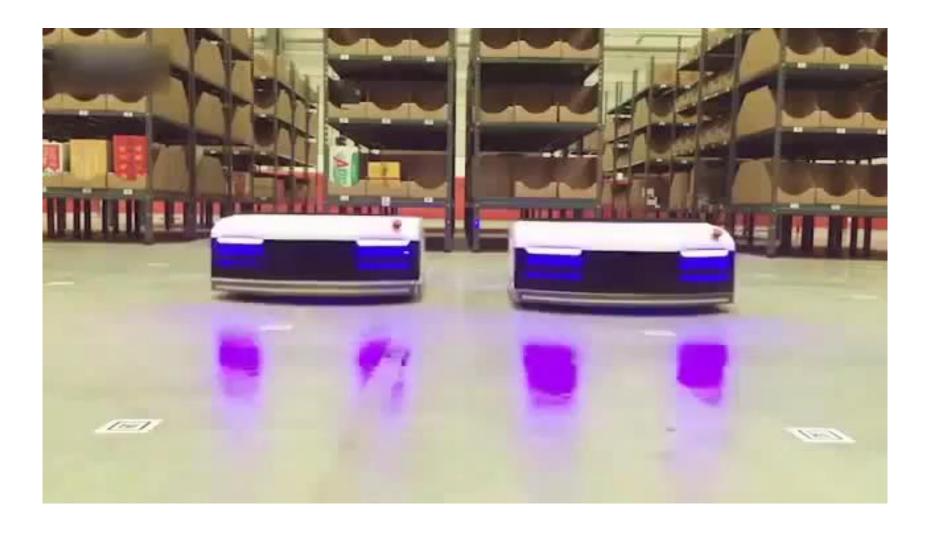






TMall Robots







Employs Robot as Pickers















JD.com Unmanned 25 *** E-commerce Fulfilment Warehouse





The Key to Success





The Key to Success

- Allow sufficient time and resource to validate data and assumptions
- Review the SOP to eliminate non value added process
- Engage operations team and fully consider exceptions. Very often a hybrid approach is more effective than attempting to automate everything
- Consider scenarios and validate the sensitivities by Simulation model
- Solution matters more than Technology











Thanks





Contact Us



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